

# CopaVin Medical Training



**Advanced Sclerotherapy Seminar**

Next

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## CopaVin Medical Training





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Advanced Sclerotherapy Seminar





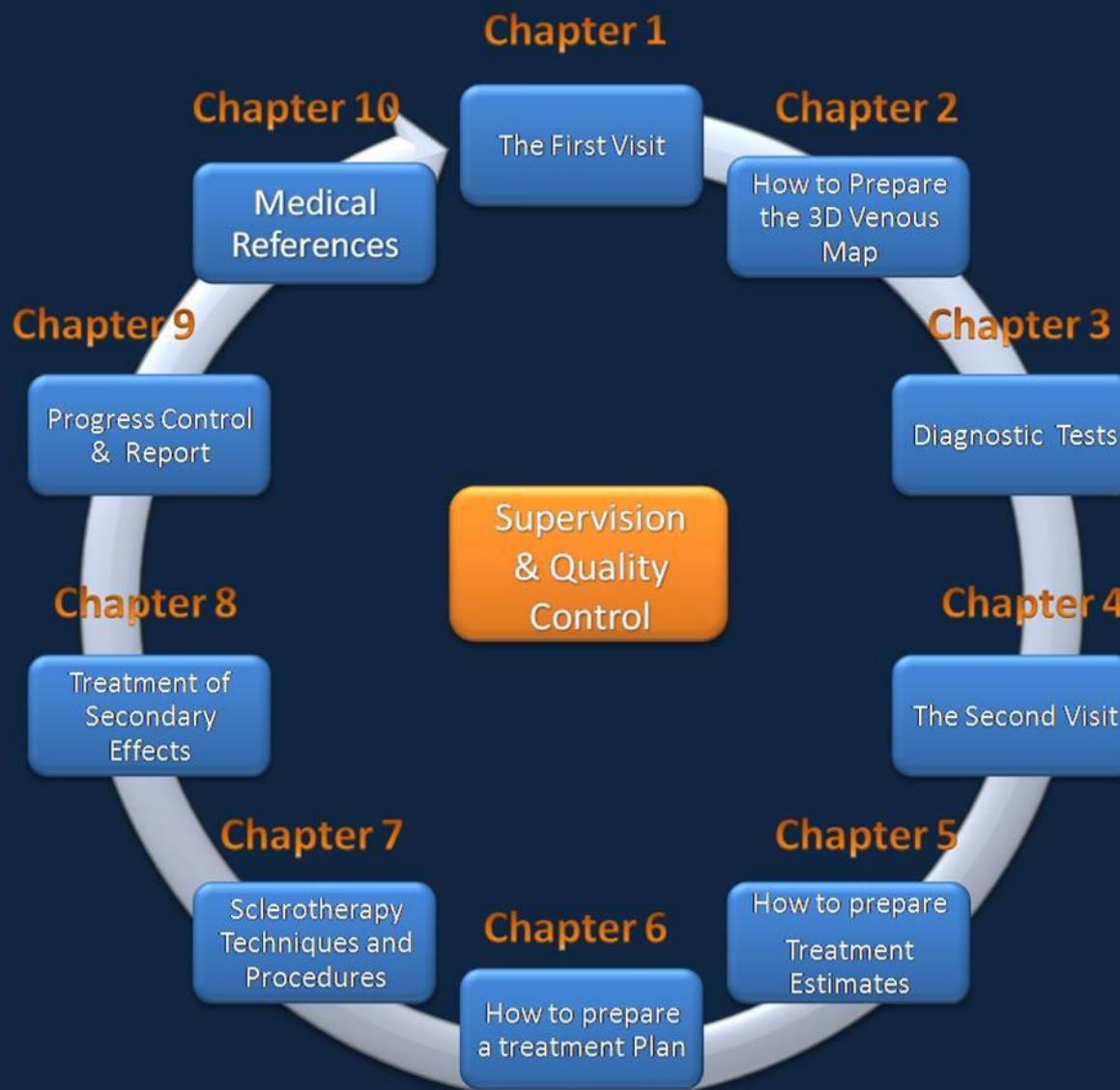
# Advanced Sclerotherapy Seminar

## Certification Program



All the elements to successfully implement a vein practice

# The Content of this Course is



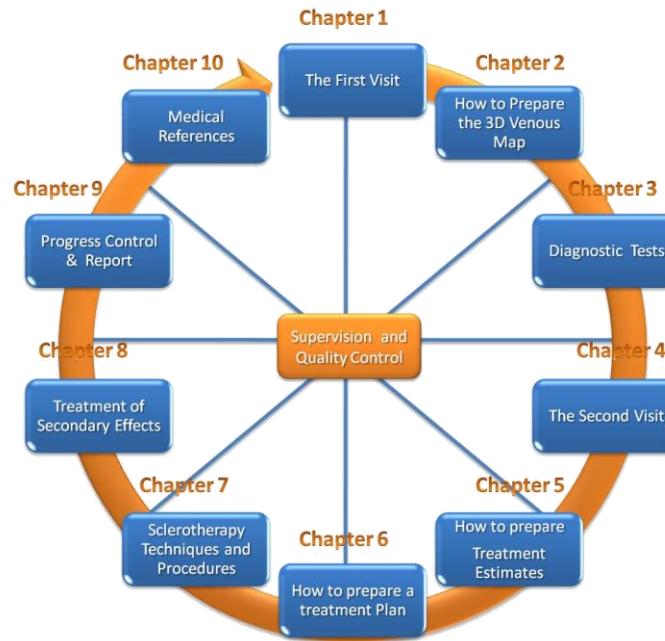


# Advanced Sclerotherapy Seminar

## Certification Program



Dr Cynthia Marzouka-Losito



**Comprehensive Sclerotherapy Training**, Dr. Marzouka-Losito explains in detail all the medical element you need to know when treating a PVD patient, from differential diagnosis, how to prepare a treatment plan, how to treat and avoid complication, to the 22 injection techniques, for more info go to [www.CopaVin.com](http://www.CopaVin.com)



CopaVin Medical Training

# Advanced Sclerotherapy Seminar

## Certification Program



Dr R. Mendoza



## Management, Business & Legal Side of Sclerotherapy ,

Dr Mendoza, explains in the course all the business element that your Medical Office should implement , in order to be successful for more info go to [www.CopaVin.com](http://www.CopaVin.com)



# Hands On Demonstration

## Part 1:

Students break up into small groups to observe a live sclerotherapy being conducted . The Instructors explain the injection techniques taught in the conference .

## Part 2:

Students have the opportunity to implement the techniques on his/her practice patient directly under the supervision of the assigned instructor.



The Instructors are Crown Medical Dr that practice Sclerotherapy on a daily bases, transmitting the experience and techniques used



# Advanced Sclerotherapy Seminar

Each Medical Training Station is Prepared for Sclerotherapy



Classroom where Sclerotherapy Hands On Training takes place at Barry University, Miami Fl, USA



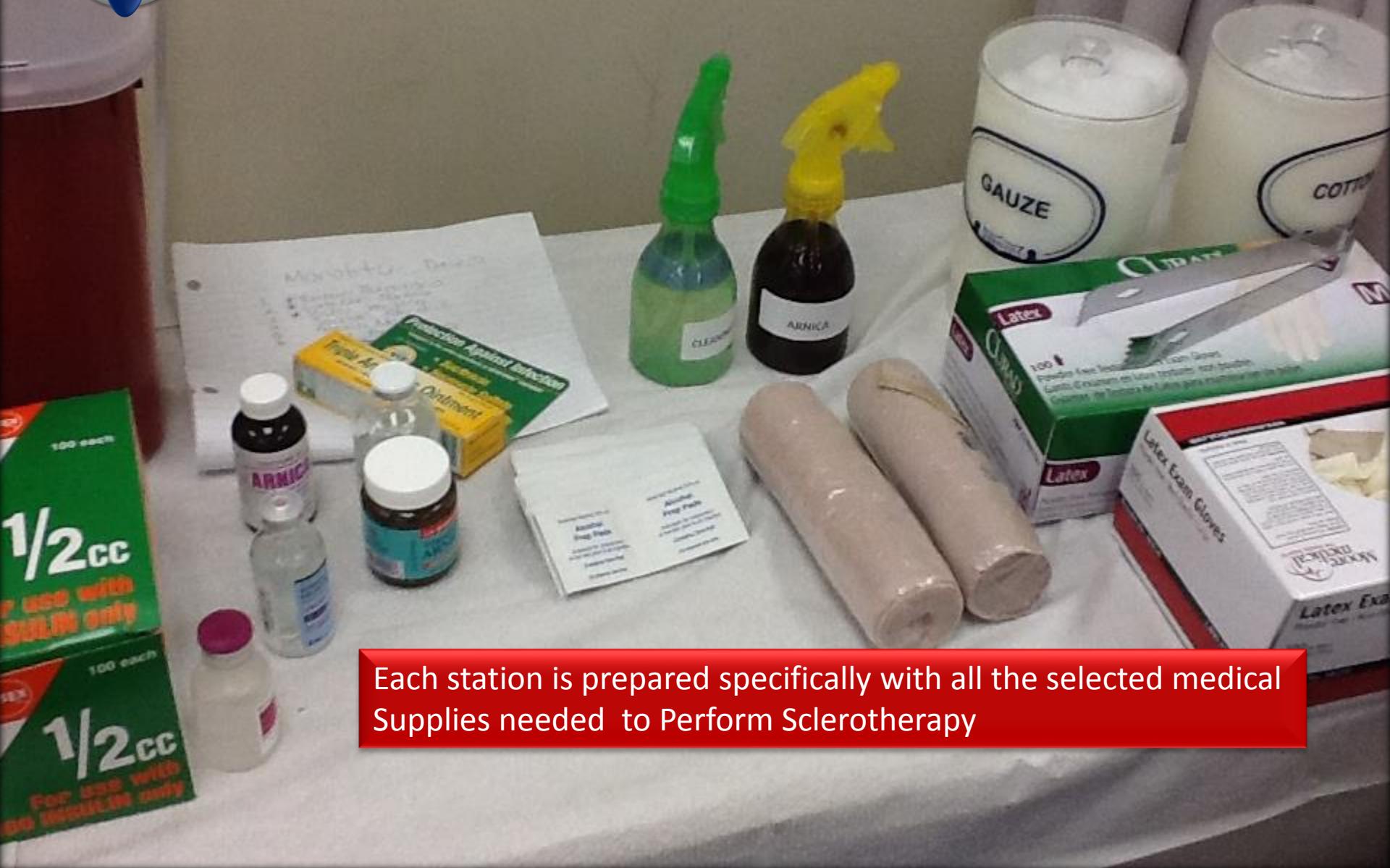
# Advanced Sclerotherapy Seminar



Each student can practice Sclerotherapy , in the Hands On Training.  
Were the 22 injection techniques are demonstrated



# Advanced Sclerotherapy Seminar



Each station is prepared specifically with all the selected medical Supplies needed to Perform Sclerotherapy



**Sclerotherapy Manual** , which is a protocols of Sclerotherapy, since it follows the medical sequence of treatment , required in some states for implementation, This manual is also the Text Book used in the Certification Program, a 425 page manual with all the illustrations and forms needed for more info go to [www.CopaVin.com](http://www.CopaVin.com)

**SCLEROTHERAPY  
MANUAL FOR DOCTOR**

The Complete Sclerotherapy Cycle  
(A Protocol Manual)

More than a book it is a procedural manual, It is a Methodology or Medical Protocol in Sclerotherapy, It is practical and concise, It will guide you step by step, through the complete cycle of Sclerotherapy.

This methodology is based on the practical and objective experience of more than 29 years of many Doctors, therapists and administrators dedicated exclusively and entirely to the treatment of varicose veins, having treated thousands of patients of all nationalities and ethnicities in the U.S

[www.CopaVin.com](http://www.CopaVin.com)

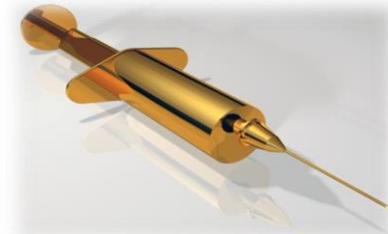




# Hands On Demonstration



The class is divided into small groups where personal attention can be given,



Also all supplies for Sclerotherapy are included for the practice patient



# Hands On Demonstration



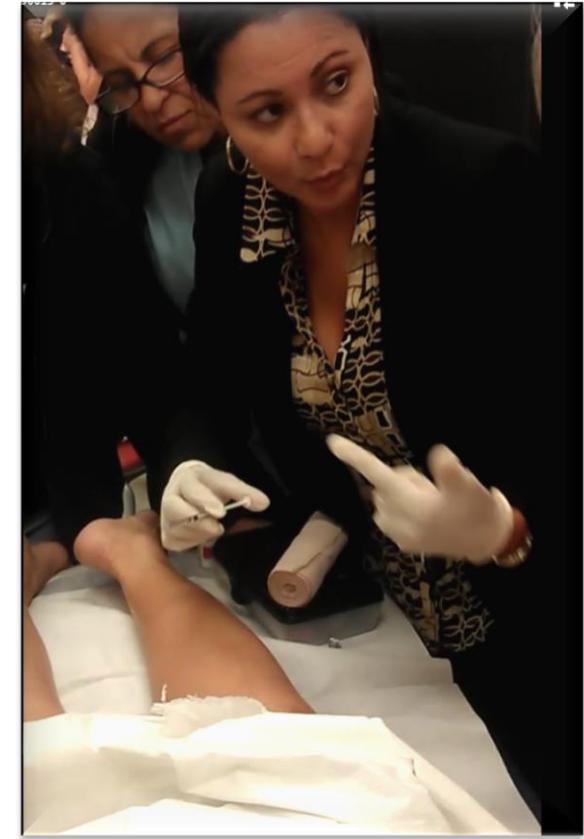
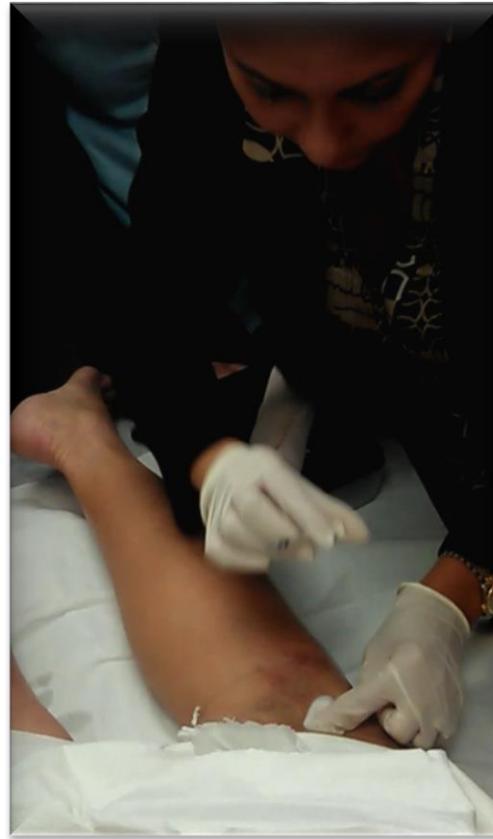
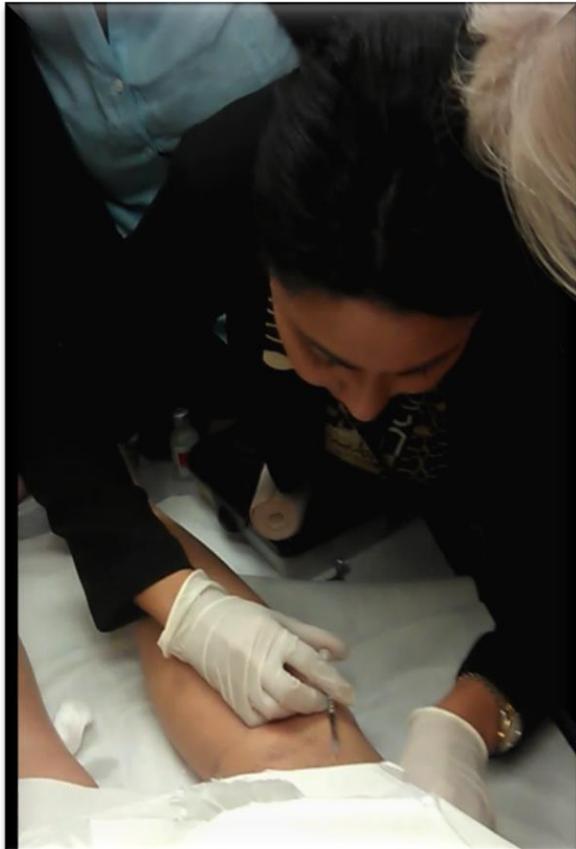
## The 22 Injection Techniques For Sclerotherapy



All the elements you need to implement  
Successfully Sclerotherapy in your practice



CopaVin Medical Training



Dr Cynthia Marzouka-Losito, after explains in detail all the factors to consider in the medical visit for PVD patient , then also gives the practical detail of the injection technique, in order for you to be able to obtain superb results when performing sclerotherapy.



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Each of the 22 Injection techniques are explained in detail , by Crown Medical Dr, that performs Sclerotherapy every day

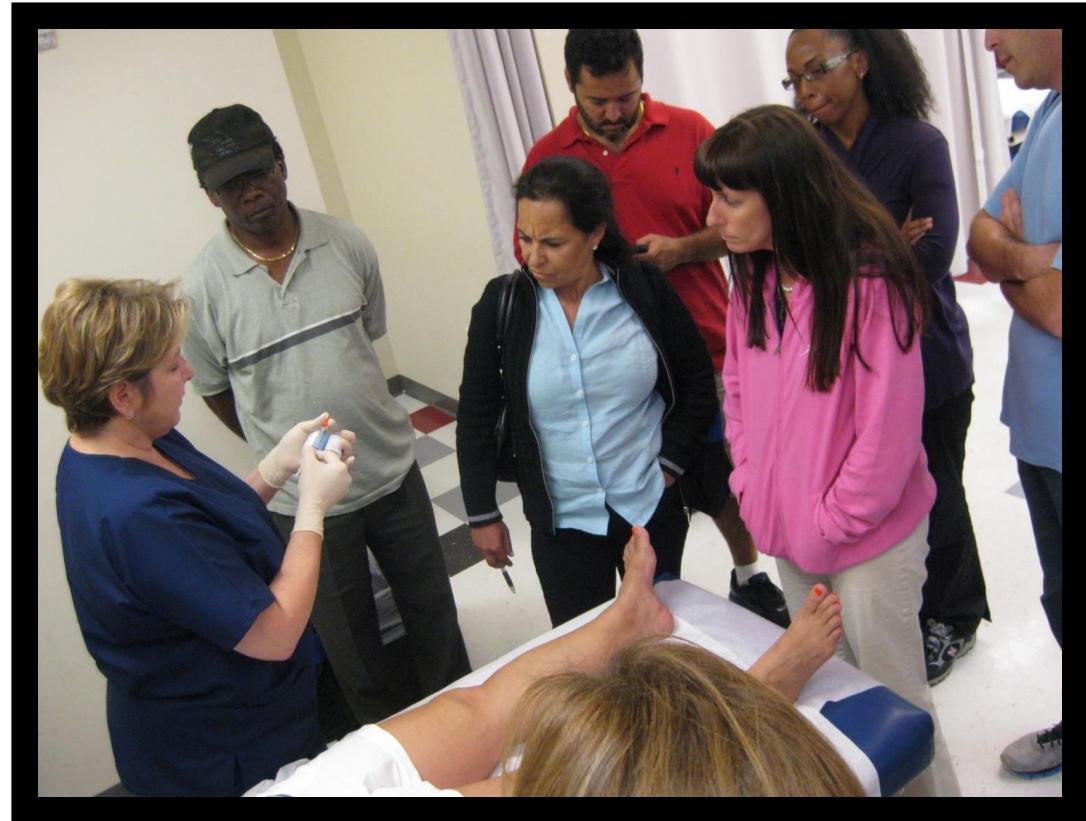


The Hands On Training classroom. at Barry University , Miami Fl, USA , where small privet class are given , and the transition from the class theory, converts in to practical experience , when performing sclerotherapy



# CopaVin Medical Training

- ✓ Explaining what medication to use
- ✓ Which Concentration is appropriate
- ✓ What volume to use



Individual groups, where detailed and practical information is given  
Of every element you need to implement sclerotherapy in your office

- ✓ Practical Demonstration of the techniques
- ✓ Such as the ATT techniques
- ✓ The Seesaw Technique and others



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Every element you need to implement a vein practice in your office



- Binder and Note Pad
- Sclerotherapy Kit
- 4 GB Memory Curser
- PowerPoint's of all presentations
- Medical Forms
- Suppliers Samples for Varicose Veins
  - Bandage
  - Stocking
  - Triple Antibiotic



Hands On Reception Desk



Event Reception Desk



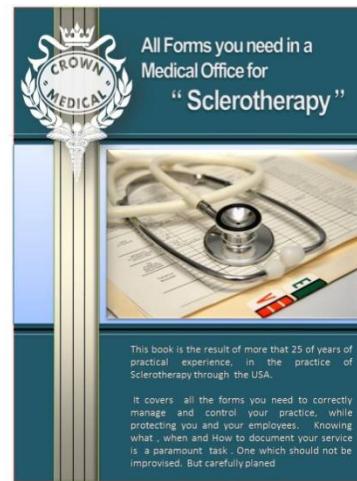
Each Student receives a package containing all the medical supplies needed to start performing sclerotherapy, the complete sclerotherapy kit , as well as the medical management documentation required



# Medical Supplies , Sclerotherapy Kit

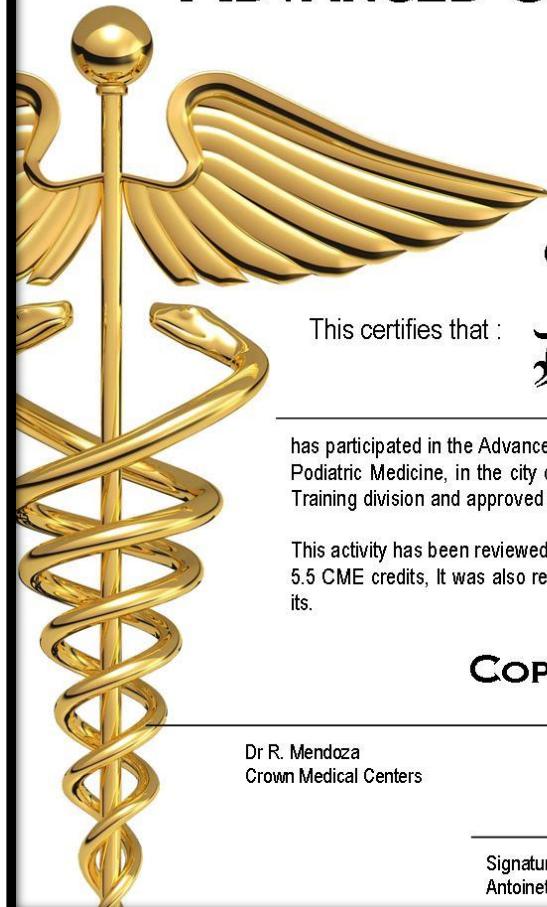


# Medical Documentation





### ADVANCED SCLEROTHERAPY SEMINAR



#### CERTIFICATE

This certifies that :

**Dr. E. Garrastazu**

has participated in the Advanced Sclerotherapy Seminar, conducted on September 8, 2012 at Barry University School of Podiatric Medicine, in the city of Miami, state of Florida, of the United States of America. Provided by Copavin Medical Training division and approved by Crown Medical Center as an advanced Sclerotherapy Training Seminar.

This activity has been reviewed and approved by The American Academy of Family Physicians and is acceptable for 5.5 CME credits. It was also reviewed and approved by Barry University School of Podiatric Medicine for 5.5 CME credits.

**COPAVIN MEDICAL TRAINING**

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Dr R. Mendoza  
Crown Medical Centers

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Dr C Marzouka-Losito  
Medical Director of Crown Medical

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Signature of CME Activity Director  
Antoinette Mendoza Copavin Medical Training

# SAMPLE OF A COURSE CONTENT

## Sclerotherapy Training Seminar

Presented by Barry University and Crown Medical

### Program Agenda

Time	Activity
8:30-9:00 am	Registration and Continental Breakfast
9.00 - 9.10	Opening : Introduction of Speakers and Course Materials
9.10 - 10.30	<b>Section I : Medical Management of the Sclerotherapy patient</b>
	1 <sup>st</sup> Medical Evaluation for Sclerotherapy, The 11 Steps
	<ul style="list-style-type: none"><li>• Indications,</li><li>• Clinical Manifestations</li><li>• Differences between Arterial / Venous pain</li><li>• Physical Examination</li><li>• Vein Mapping</li><li>• Vein Classification.</li><li>• Differential Diagnosis</li><li>• Vascular Testing Use</li><li>• Rule out Pathologies / avoiding problems</li><li>• Risk factors of Sclerotherapy</li></ul>
10:30- 10.45	<b>Break</b>

**10.45- 12.00      Section II :    2<sup>nd</sup> Visit Medical Management of Sclerotherapy patient**

- 8 Steps of Developing a Treatment Plan
- Elements to include in a Treatment Plan
- Conditions that worsen varicose veins
- Contraindication Absolute / Relative
- Modality Treatment for Varicose Veins
- Therapeutic Goals for Sclerotherapy

**12:00-1:00      Break for Lunch**

**1.15 - 2.15      Section III :    The 13 Steps of Sclerotherapy Process in the Office**

- Preparing the Sclerotherapy Room & Tray
- Review of Treatment Plan
- Informed Consent
- **Agents and Dosages,**
- Documentation Requirements
- Post Therapy Care Instructions of Your Patient

**2.15 - 3:00      Section IV :    The 22 Injection Techniques in Sclerotherapy**

- Scissor Technique
- ATT Formation Technique
- Selecting the Syringe
- The Angle Technique
- Incorrect Pressure
- Avoiding Common Mistakes

**3:00 - 3:15      Break**

**3:15 - 3:45 Section V : Sclerotherapy Complications, Side Effects, and How To Avoid Them**

**3:45 - 4:30 Section VI : Financial Management for Sclerotherapy**

- Billing for Sclerotherapy,
- Terms and Conditions for Billing,
- Medicare LCD
- Requirements, Private Insurance
- ABN importance and legal ramifications
- Documentation Support

**4:30 - 5:30 Section VII : Hands-On Demonstration Technique of Sclerotherapy**

Live cases of Sclerotherapy

Closing of Seminar

**5:30 After Seminar**

Open Discussion on Technique of Sclerotherapy

Open

Presentation of Product and Services by Vendors

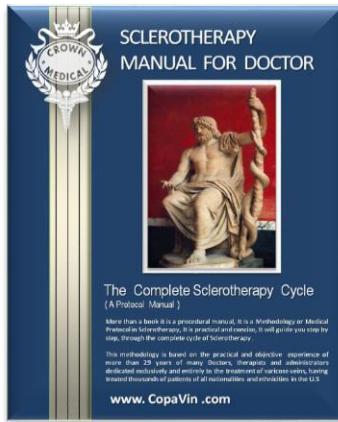
**Thank You for your participation**

Next Seminar



**CopaVin Medical Training**

# **Advanced Sclerotherapy Seminar**



**Hand On Training**

**Registration [www.CopaVin.com](http://www.CopaVin.com)**

**( En Español)**



**Puerto Rico**



**Miami, Fl**

